

How to Choose the Right Light:

Matching the right CFL to the right kind of fixture helps ensure that it will perform properly and last a long time.

For example:

- CFLs perform best in open fixtures that allow airflow, such as table and floor lamps, wall sconces, pendants, and outdoor fixtures.
- For recessed fixtures, it is better to use a reflector CFL than a spiral CFL since the design of the reflector evenly distributes the light down to your task area.
- If a light fixture is connected to a **dimmer or three-way switch**, you'll need to use a special ENERGY STAR® qualified CFL designed to work in these applications. Make sure to look for CFLs that specify use with dimmers or three-way fixtures.
- [Choose a qualified CFL that offers a shade of white light that works best for you.](#) For example, while most CFLs provide warm or soft white light for your home, you could choose a cooler color for task lighting.
- To choose the ENERGY STAR® qualified CFL with the right amount of light, find a qualified CFL that is labeled as equivalent to the incandescent bulb you are replacing. Light bulb manufacturers include this information right on the product packaging to make it easy for consumers to choose the equivalent bulb. Common terms include **"Soft White 60"** or **"60 Watt Replacement."**

You should also check the lumen rating to fit the right CFL. The higher the lumen rating, the greater the light output. Consult the following chart to determine what CFL wattage is best to replace your incandescent light bulb.

LIGHT OUTPUT EQUIVALENCY		
To determine which ENERGY STAR qualified light bulbs will provide the same amount of light as your current incandescent light bulbs, consult the following chart:		
INCANDESCENT LIGHT BULBS WATTS	MINIMUM LIGHT OUTPUT LUMENS	COMMON ENERGY STAR QUALIFIED LIGHT BULBS WATTS
40	450	9-13
60	800	13-15
75	1,100	18-25
100	1,600	23-30
150	2,600	30-52

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Preamble: Code of Ethics and Standards of Practice of the National Association of REALTORS®

Under all is the land. Upon its wise utilization and widely allocated ownership depend the survival and growth of free institutions and of our civilization. REALTORS® should recognize that the interests of the nation and its citizens require the highest and best use of the land and the widest distribution of land ownership. They require the creation of adequate housing, the building of functioning cities, the development of productive industries and farms, and the preservation of a healthful environment.



SLO REALTORS® Give Sellers the Green Light

Enhancing the Future, One
Light at a Time—Installing
CFLs in Listed Residential
Properties



Agents Card

Your San Luis Obispo REALTOR® Keeping it REAL Keeping it GREEN

Congratulations! You have made a very wise choice in selecting a San Luis Obispo REALTOR® to list and market your home. Your San Luis Obispo REALTOR® is a concerned member of your local and world community and has made a conscious pledge to do their part to turn the tide on global warming. Please accept your REALTORS® gift of these Compact Fluorescent Light Bulbs and help the San Luis Obispo Association of REALTORS® protect our environment.

Compact fluorescent light bulbs (CFLs) use 75% less energy than incandescent bulbs and last 6–10 times longer. You'll save energy and money, and reduce the greenhouse gas emissions that contribute to global climate change. Protect the environment of today and tomorrow — by changing a light!



1. **Place ENERGY STAR® qualified CFLs in the fixtures you use most frequently.** CFLs are most efficient when they operate for several hours at a time (2 hours or more).
2. **Certain CFLs are designed to work in dimmable, 3-way fixtures, as well as torchieres.** Check the package to be sure you are buying the correct bulb.
3. **Use ENERGY STAR® qualified CFLs in the fixtures that are hard to reach** such as ceiling fans, other ceiling fixtures, and enclosed outdoor fixtures. Because CFLs last longer, you enjoy the convenience of buying and changing bulbs less frequently.
4. **ENERGY STAR® qualified CFLs come in a multitude of shapes and sizes.** Select the best shape and size to fit your needs:
 - Bare, Mini-spirals, Spirals
 - Bare, Double, Triple, and Quadruple tubes
 - Circle-line
 - Covered A-line
 - Covered Globe
 - Covered Bullet or Torpedo
5. **Smaller sizes mean greater compatibility with your fixtures.** Today's ENERGY STAR® qualified CFLs are designed to be smaller and thinner than earlier models, so you can install them in a wider variety of fixtures, such as wall sconces, ceiling-mounted fixtures, and ceiling fans.
6. **Qualified CFLs are available in a range of color temperatures:**
 - Warm, white light: Look for a color temperature of 2,700–3,000K.

- Cooler, white light: Look for a color temperature of 4,500–6,000K.
7. **Recycle CFLs properly.** Do not throw CFLs away in your household garbage if better disposal options exist. To find out what to do, first check www.earth911.org or call 1-877-EARTH-911 for local disposal options.



To purchase CFLs in San Luis Obispo:

Costco
Home Depot
Pacific Home Do It Center
Scolari's
Sears
Staples

Information compliments of ENERGY STAR®

For more information regarding CFLs go to:
www.ENERGYSTAR.gov

GO GREEN!

